Nearshoring
Ensure success through the right competence

World class competence at an affordable price – a nearshore team complements your local organization in a great way, either as an outsourced or an extended team.

SYSTEM VERIFICATION

System Verification's nearshore unit in Sarajevo, Bosnia-Herzegovina, is staffed with our own employees and delivers to the European market with excellent results. We started nearshoring in 2013. Our long experience has helped us develop a deep knowledge of how to achieve the best results and avoid common pitfalls. Professional, accurate knowledge transfer is an essential part of the process, as well as focusing on matching the right competence with the job. Our nearshoring solution provides you with access to highly qualified QA competence and equally impressive results – regardless of your location.

WHY NEARSHORE?

Nearshore services are often considered by organizations experiencing strong growth. These companies want to take advantage of expert services, but without the hassle of recruiting. In some cases, a company looking at nearshoring may have specific requirements to reduce costs. Whatever the reason, we can offer expert competences with a well-established and proven process at very competitive prices.

EXTENDED OR OUTSOURCED TEAM

When you acquire our nearshore services from our Sarajevo office, you have the option to choose between extending an existing team controlled by your organization, or choosing to outsource a complete team or function. Either way, you will always get 100% dedicated team members with the right attitude and competences for the job.

THE RIGHT COMPETENCE

Nearshoring to Sarajevo combines several advantages. The first is access to highly skilled consultants. Many clients wishing to nearshore plan to scale up their operations. In this situation, access to the right competence is crucial, especially when so many of their clients demand the same types of expertise. Sarajevo offers a good recruitment base thanks to its universities and technical institutions, which produce highly qualified candidates. We also cooperate with the HUB387 incubator, which offers cutting-edge IT training, including System Verification's own courses in quality assurance.

EXPECT GOOD CONTINUITY

Another advantage is the culture, which is similar to the Swedish approach in terms of leadership, responsibility, integrity, loyalty and business ethics. This facilitates cooperation on all levels. We can ensure stable leadership. Our employees are also very skilled in the English language. System Verification provides its employees with very good working conditions in a fabulous office environment and ongoing skills development. This means that we have a very low turnover rate and that clients can always rely on good continuity in their projects.

SERVICE DESCRIPTION: NEARSHORING

SYSTEM VERIFICATION

ADVANTAGES OF NEARSHORING TO BOSNIA

Business culture and language
Responsible consultants who communicate well in English

Competence
Top-performers from respected technical universities

Loyalty
Low staff turnover

Accessibility
We work from the same time zone, your business day is our business day

Strong customer base
Many Swedish companies benefit from our services in Sarajevo

IT infrastructure
Well-functioning and reliable network

Price
We offer highly competitive prices

BUSINESS MODEL

	OUTSOURCED TEAM	EXTENDED TEAM
Payment model — monthly price for team	Yes	Yes
Employee care — vacation, health care, social activities and recruitment	Included	Included
Employee equipment — computers, mobile phone, office space, std SW licenses and office space for client use	Included	Included
Quality Monitoring	Included	Included
Competence switch — always the right competence and experience for the team	Yes	Yes
Travelling	15 days	5 days
2 days education + UDEMY	Included	Included
Illness cover	Included	Backfill excluded*
Handover	No extra cost for client	Paid by client**

Consultant is not replaced during sick leave.
** Client pays for time required for handover from one consultant to another.*

SERVICE DESCRIPTION: NEARSHORING

SYSTEM VERIFICATION

FOUR-STEP MODEL

PREPARATION

- Set up roadmap with client team onsite
- Inform and involve onsite team
- Visit distance office and potential team members
- Define assignment – responsibilities, integrated/ownership, communication methods, team setup
- Set competence profiles for new team members
- Define requirements for teardown if needed

TEAM BUILDING

- We select candidates based on client requirements
- Present CVs for clients
- Interview with clients for selected candidates
- Finalize team setup

ON-BOARDING

- Start-up period on client site
- Gradually move part of the team to Sarajevo
- Client employees work from Sarajevo for a short period
- Kick off with team building

DELIVERY

- Team members visit client on regular basis
- Client has the option to work from our premises
- On-boarding/off-boarding team members is managed by local team
- Active part in daily work, daily meetings, desktop chat
- Training/education on clients request
- Employee care
- Team building activities with client and supplier

WE CAN HELP YOU!

Don't hesitate to contact us. No matter what industry you work in, we are confident that we can benefit your business or organization.

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System Verification is a global software quality assurance company specializing in advanced quality monitoring. By using best practice QA methods and AI insights, we help our clients deliver great end-user experiences. By teaming with us, our customers get a strategic partner focused on innovation, efficiency and security.

Together with three partners, System Verification forms an ecosystem of companies. This alliance offers a complete portfolio of services within Business Transformation, Quality Monitoring, Analytics, AI and Machine Learning. System Verification has about 300 employees in Malmö (HQ), Helsingborg, Gothenburg, Stockholm, Jönköping, Bonn, Frankfurt, Hamburg, Warsaw and Sarajevo.